Making Technology Work for You...
OUR MISSION

ECS Technologies Inc (ECS), established in 1990, is devoted to providing valued solutions & superior customer service to our clients in the education, house of worship, healthcare, corporate, entertainment, government, sports, & military markets.

ECS has a knowledgeable & articulate team of Audio Visual professionals dedicating themselves to:

- Broadcast
- Integrated Control Systems
- Professional Audio
- Telepresence, Voice, & Video Conferencing
- Networks
- Professional Video Editing
- Video Production Systems
- Coax/Fiber Optic & Cat5 Cabling
- Projection

We are devoted to raising the bar for audio visual integrators in sales, engineering, programming, design, & training. ECS differentiates itself from the competition by offering Consultation, Design, Maintenance, Technical Support, Rental, & the Nation’s Largest Independent Service Center for CCTV equipment.

Bottom Line

We’re in business to make your life easier in any way possible.
Located in Davenport, IA, ECS Technologies Inc. is a progressive Audio/Visual company representing over 400 manufacturers and specializing in custom design, engineering, installation, rental, sales and service of commercial and broadcast quality communication systems. Originally founded as Video Midwest in 1971, ECS Technologies Inc. brings together over 30 employees with 160 years of combined experience in professional audio and video system integration, presentation systems, linear and non-linear editing systems, audio and videoconferencing systems, CCTV systems and much more.

ECS has the ability to see each project through the entire development process. Our sales, engineering, technician, & design teams keep up-to-date & forecast market trends in technology industry to make sure our clients get the most value out of each interaction.

ECS Technologies Inc. offers added value to our customers by being part of the following:

- Emerald Level Audiovisual Solutions Provider (AVSP). To receive this recognition, 35 percent of all technical, sales and customer service staff must have and maintain general or advanced Certified Technology Specialist (CTS) certification or higher status.

- Founded in 1986, Professional Systems Network International (PSNI) is a premier network of professional audiovisual and broadcast communications systems integrators. Our independent industry leaders—representing over 60 locations throughout the United States and Canada—design, build, install, and service AV and broadcast systems with attention to creativity, flexibility, and advanced technology. Affiliates are peer-reviewed annually for adherence to the PSNI Code of Ethics, Customer Bill of Rights and their support of the goals and ideals of PSNI.

- NSCA is the leading not-for-profit association representing the commercial electronic systems industry. With a slate of more than 2,500 member companies worldwide, the National Systems Contractors Association is a powerful advocate of all who work within the low-voltage industry, including systems contractors/integrators, product manufacturers, consultants, sales representatives, architects, specifying engineers and other allied professionals.
BROADCAST VIDEO

For most organizations, upgrading from analog to digital, or migrating from standard definition to high definition requires a broader knowledge base than what they may have in house. ECS brings nearly 30 years of experience to each initiative, ensuring a smooth transition from your legacy system. Clients quickly realize they can count on ECS every step of the way. From selecting the right products for your environment, to the development of a custom integration approach, we are here to get you to where you need to be.

Solutions are designed for:

- Broadcast stations
- Cable companies
- Corporate television stations
- Educational facilities
- Production facilities
- Studios

Counting on ECS

ECS realizes that everyone does not have an advanced understanding of technology. Our engineers and knowledgeable sales staff help each client navigate through needs analysis, system design, system integration and training on all initiatives. From field acquisition and studio design, to studio automation and content delivery over IP or the internet, The staff at ECS has the resources to accomplish any broadcast and professional video project that you may have.

ECS offers a wide range of equipment for your acquisition, production and post-production needs for both standard and high-definition requirements. We offer a full range of high-definition cameras, recorders and servers, including up/down, cross and frame conversion. Tripods, lenses, lighting and matte boxes are just a few examples of additional equipment available through our broadcast sales specialists.

ONCE WE PRE-CONFIGURE AND TEST A CUSTOM SYSTEM, WE CONTINUE WITH INSTALLATION, TRAINING AND WORLD-CLASS TECHNICAL SUPPORT

Our engineers can design and deploy fully automated encoding and transcoding systems. These systems convert your produced content as well as other media assets and deliver it for distribution on the web, IPTV systems, video-on-demand systems, mobile devices, IP devices, broadcast play out servers and DVDs. These technologies provide content owners a cost-effective method to fulfill the growing demand for programming from an ever-expanding variety of distribution outlets. As consumers continue to demand “Content Anywhere, at Anytime, on Any Device,” ECS will provide you with appropriate technology.
Effectively communicating one's message is crucial in today's market. Our certified audiovisual professionals will adapt to your business culture & bring your company's vision to life. ECS designs & builds:

- Conferencing Rooms
- Lobbies & Corridors
- Executive Offices
- Fitness Centers
- Video & Audio Distribution Systems
- Digital Signage

ECS can help increase the effectiveness of your presentations, training facilities, & public information messaging. We specialize in:

- Courtrooms
- Training Facilities
- Auditoriums
- Digital Signage
- Public Meeting Areas
- Secure Video Conferencing
EDUCATION

ECS designs & installs audiovisual systems unique to each facility we work in. Our technicians install the system & hold training sessions with professors/employees that will be using the equipment. Understanding how to maximize the use of new equipment is invaluable. We can fulfill your technology needs for:

- Classrooms
- VOIP systems
- Theaters/Lecture Halls
- Gymnasiums
- Distance Learning Rooms

HOUSE OF WORSHIP

ECS has an Engineer that focuses specifically on working in the House of Worship setting. He would be happy to help you with worship presentation, live sound, camera selection & camera controls, lighting controls, projection systems, vibration & noise control, along with projection systems. Let one of our consultants know if you need guidance or equipment for your:

- Sanctuary
- Broadcast Studio
- Auditorium
- Multi-Media Room
Our designs meet state & federal standards for medical centers. We are practiced in working in hospital settings & are aware of the increased need for safety requirements. We design & build:

- Telepresence, Voice, & Video Conferencing
- Lobbies & Corridors
- Operating Rooms
- Training Facilities
- Conference Rooms

Increasing the quality of the audiovisual equipment in your business' can be a great way to give you an edge over the competition & generate repeat business. ECS has design engineers that will help you make the most of your hard earned dollars when investing in video walls, digital signage, Projection screens, & audio systems. We design & build systems for:

- Restaurants
- Museums
- Casinos
- Bars & Night Clubs
- Music Venues
WHAT YOU CAN EXPECT

The success of an AV project relies on the ability to develop an appropriate solution from concept to completion. Before a solution can be implemented, the client's needs must be fully understood, from the organizational to the individual level.

With each initiative, ECS finds a balance between need, function, expense and the ability to adapt these elements for future change, growth, and expandability. This methodology aims to support the client's effort through the entire project lifecycle.

Our systems are programmed with users and presenters in mind.

Features include

- Each project, no matter how large or small, is executed by a project team comprised of an account executive, project manager, project engineer, lead technician and technical personnel as required.
- A full-time Quality Assurance Department stages and tests all systems prior to shipment to the installation site. Once installed, systems are then commissioned and tested by on-site QA staff.
- Field technicians use the latest diagnostics, setup software and electronic testing equipment.
- All drawings, manuals and programs are stored and updated regularly on our servers/website.
- This ensures quick access to the latest project information.
- Our Full-time in-house programming staff has many years of industry experience. Team members are certified/master programmers for leading control system products.
- User interfaces are designed to be intuitive and encourage rather than intimidate users. Clients are given the opportunity to review and comment on how the user interface looks and operates in advance of implementation.
PROCESS

- **Needs Assessment**
  In order to understand the requirements of each individual client, our team conducts an extensive needs assessment that determines the appropriate steps to be taken in order to successfully meet all of the project goals.

- **Design Consulting**
  Once we have an understanding of the needs assessment, a design team is assigned to your account. Leveraging the client's concepts and feedback, this team works through the entire project, from concept to completion.

- **Installation**
  Having planned and organized the system design with your staff, at this point in the process it is time for the solution to be installed.

- **Training**
  Once the project is complete and has been deployed, our team will be able to provide an in-depth knowledge transfer to the entire team.

- **Maintenance**
  Once the training has been completed, ECS is available for additional support. We understand that issues will come up, which is why ongoing support and maintenance remains a guarantee.
CONSULTING

Our knowledgeable staff will assess your needs, bring up brainstorming questions, & bring all possible options to your attention.

SYSTEM DESIGN

Our design engineers have years of experience in the field installing audiovisual systems. The majority of them are CTS certified from InfoComm. Our clients save money, time, & headaches due to our professional approach to project management.

INSTALLATION & INTERGRATION

ECS Technologies Inc’s experienced installation team is proud of the work they do & this is reflected in every job they complete. They have years of experience installing, commissioning, servicing, & training personnel. We constantly receive feedback on how professional our install team was.

PROGRAMMING

Programming is essential to making a audiovisual system work correctly. Our programmers are factory trained on Crestron control systems, Extron, Biamp, Polycom, Cisco (Tandberg), & Lifesize video conferencing codecs. We have the ability to provide after sale support & consistent design because we are a sound audiovisual company with our own in-house programmers.

TRAINING

ECS Technologies Inc won’t install a job & run. We offer customizable training programs that can take place at your facility to make sure that any one that may be using the system understands it. Our certified trainers will teach you & your employees one-on-one or as a group.

RENTAL

ECS can provide you with anything from a simple LCD projector and portable sound system, to a complete portable presentation production system. We have camcorders, tripods, lights, screens and a whole lot more! Delivery, setup and training are also available. We can even apply your rental dollars to a purchase if you decide to buy within 30 days of the rental.
DIGITAL SIGNAGE

Digital Signage is one of the fastest growing visual communications mediums for communicating essential and timely information throughout any organization. From Schools to Corporations, organizations continue to improve the effectiveness and the speed in which they communicate information to their employees, customers, students and visitors.

At ECS, we design, implement and support Digital Signage installations in a variety of settings, such as: lobby reception areas, college campuses, corporate office complexes, retail facilities, operation call centers, malls, government facilities, hospitals, arenas, transportations stations and more. Virtually any organization seeking effective public messaging can benefit from incorporating digital signage technology.

With our extensive selection of signage manufactures: BrightSign, KeyWst Technologies, Tightrope Media, and Scala plus our experienced engineering design team, ECS can provide the right signage solution that reflects the right look, content and workflow for creating, scheduling, and managing all your signage messaging needs.
TriCaster Mini: Small, Sleek and Exceptionally Simple.

Anyone familiar with computer software and has access to one or more cameras can use TriCaster Mini to capture and mix multiple live video camera angles with graphics, video clips, audio, titles and special effects. Setup is fast, straightforward and uncomplicated. Users can create a multimedia program that looks professional without any other broadcast studio equipment or a professional crew. An integrated and configurable video screen on the side of the system also serves as a monitor for displaying a range of content selected by the user.

TriCaster Mini comes standard with a wide range of creative tools including:
- Mix different visual sources
- Overlay logos, presentations, charts, titles, media files, animations.
- Import your own elements and have them appear in transitions.
- Incorporate a slideshow, web–pages from another computer.
INTERLOGIX: Security, Surveillance, and Access Systems

A Complete Commercial Solution

Verex Director™ software integrates intrusion, access control and video into a single, intuitive user interface. The system is highly scalable, with three levels to accommodate current and future requirements.

Photo Integration

Our Photo Integration Package features extensive photo badging capabilities, including photo capture, badge design and printing, for total convenience and control.

Streamlined Access Control

To ensure optimum security, Verex provides easy, efficient administration of access control components. Product offerings include control panels and keypads, access cards, readers and more.
Allworx VoIP Phone & Unified Communication Solutions

Unlike many competitors' systems, ECS and Allworx give you the luxury of choice in telephone technology. Our systems support both analog and VoIP phones — in any combination. That means you can adapt new technology all at once, or build up gradually. Either way, you have entered into the world of effortless communication.

How do you decide whether to stay with analog or switch to VoIP? We can help you determine which phone is right for you.
Assisted Listening Systems from Contacta and Williams Sound.

Offering products across four wireless listening technologies: digital, FM, infrared and loop. All four offer excellent sound quality and can successfully be used for an array of commercial applications. With its diverse product offering, Williams sound is well-equipped to help you select the best technical solution for your application.

Has perfected hearing loop systems for every conceivable application, as well as systems that integrate the loop with other voice transmission systems, such as building entries, drive-thru windows, checkout counters or ticket windows. For every stakeholder a Contacta hearing loop system combines the most effective, reliable and convenient solution with the lowest cost per user.